

**TRUCKS - 26,000 LBS. GROSS VEHICLE WEIGHT (GVW) OR GREATER BID #ESCNJ 17/18-30**

**MANUFACTURER: VOLVO CHASSIS**

**Beyer Bros. Corp., 109 Broad Ave., Fairview, NJ 07022 All New Jersey Counties Served**

<u>MODEL NUMBER</u>	<u>DESCRIPTION</u>	<u>BASE UNIT PRICE</u> <u>DISCOUNT %</u>	<u>OPTIONS PRICE</u> <u>DISCOUNT %</u>	<u>PARTS PRICE</u> <u>DISCOUNT %</u>	<u>UNLISTED OPTIONAL</u> <u>EQUIPMENT MARK UP %</u>
VHD42F300	VHD 4X2 Truck Medium Hood 113.6" BBC Axle Forward Std. Cab	26.9%	26.9%	N/A	14.0%
VHD64F300	VHD 6X4 Truck Medium Hood 113.6" BBC Axle Forward Std. Cab	27.0%	27.0%	N/A	14.0%
VHD84F300	VHD 8X4 Truck Medium Hood 113.6" BBC Axle Forward Std. Cab	27.1%	27.1%	N/A	14.0%
VHD86F300	VHD 8X6 Truck Medium Hood 113.6" BBC Axle Forward Std. Cab	27.3%	27.3%	N/A	14.0%
VHD42B300	VHD 4X2 Truck Medium Hood 113.6" BBC Axle Back Std. Cab	26.9%	26.9%	N/A	14.0%
VHD64B300	VHD 6X4 Truck Medium Hood 113.6" BBC Axle Back Std. Cab	27.0%	27.0%	N/A	14.0%
VHD84B300	VHD 8X4 Truck Medium Hood 113.6" BBC Axle Back Std. Cab	27.1%	27.1%	N/A	14.0%
VHD86B300	VHD 8X6 Truck Medium Hood 113.6" BBC Axle Back Std. Cab	27.3%	27.3%	N/A	14.0%
VNR64300	VN 6X4 Truck Medium Hood Std. 113.5" BBC Cab	27.0%	27.0%	N/A	14.0%
VNR42300	VN 4X2 Truck Medium Hood Std. 113.5" BBC Cab	26.9%	26.9%	N/A	14.0%
VNL84300	VN 8X4 Truck Long Hood Std. 122.4" BBC Cab	27.7%	27.7%	N/A	14.0%
VNL64300	VN 6X4 Truck Long Hood Std. 122.4" BBC Cab	27.1%	27.1%	N/A	14.0%
VNL42300	VN 4X2 Truck Long Hood Std. 122.4" BBC Cab	27.0%	27.0%	N/A	14.0%
VHD64BT300	VHD 6X4 Tractor Medium Hood 113.6" BBC Axle Back Std. Cab	27.0%	27.0%	N/A	14.0%
VHD84BT300	VHD 8X4 Tractor Medium Hood 113.6" BBC Axle Back Std. Cab	27.1%	27.1%	N/A	14.0%
VHD86BT300	VHD 8X6 Tractor Medium Hood 113.6" BBC Axle Back Std. Cab	27.3%	27.3%	N/A	14.0%
VHD64FT300	VHD 6X4 Tractor Medium Hood 113.6" BBC Axle Forward Std. Cab	27.0%	27.0%	N/A	14.0%
VHD84FT300	VHD 8X4 Tractor Medium Hood 113.6" BBC Axle Forward Std. Cab	27.1%	27.1%	N/A	14.0%
VHD86FT300	VHD 8X6 Tractor Medium Hood 113.6" BBC Axle Forward Std. Cab	27.3%	27.3%	N/A	14.0%
VNR64T300	VN 6X4 Tractor Medium Hood Std. 113.5 BBC Cab	27.1%	27.1%	N/A	14.0%
VNR42T300	VN 4X2 Tractor Medium Hood Std. 113.5" BBC Cab	27.1%	27.1%	N/A	14.0%
VNL86T300	VN 8X6 Tractor Long Hood Std. 122.8" BBC Cab	27.5%	27.5%	N/A	14.0%
VNL84T300	VN 8X4 Tractor Long Hood Std. 122.4" BBC Cab	27.3%	27.3%	N/A	14.0%
VNL64T300	VN 6X4 Tractor Long Hood Std. 122.4" BBC Cab	27.2%	27.2%	N/A	14.0%
VNL42T300	VN 4X2 Tractor Long Hood Std. 122.4" BBC Cab	27.1%	27.1%	N/A	14.0%

**DELIVERY CHARGES BY COUNTY**

\$300.00	Atlantic	\$300.00	Gloucester	\$300.00	Ocean
\$125.00	Bergen	\$150.00	Hudson	\$150.00	Passaic
\$300.00	Burlington	\$225.00	Hunterdon	\$300.00	Salem
\$275.00	Camden	\$250.00	Mercer	\$250.00	Somerset
\$325.00	Cape May	\$250.00	Middlesex	\$275.00	Sussex
\$300.00	Cumberland	\$250.00	Monmouth	\$250.00	Union
\$150.00	Essex	\$150.00	Morris	\$275.00	Warren

FINANCE CHARGE TO THE BUYER FOR THE DELAY OF PAYMENT FOR A CHASSIS PRIOR TO THE COMPLETION OF BODY WORK: \$540.00 PER MONTH.

BUILD OUT TIME ESTIMATE: 14 WEEKS

CUT OFF DATE FOR 2018 PRODUCTION: OCTOBER 2018

EXTENDED WARRANTY PRICING WILL BE THE COST ON THE PRICE LIST PLUS 5%.